

Building a Connected City



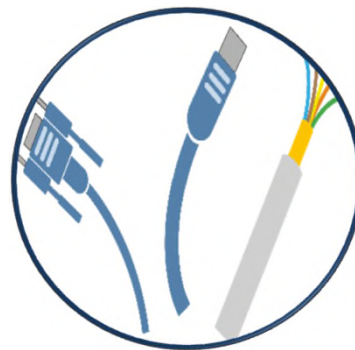
*City Council Presentation
May 24, 2016*

Presentation Overview

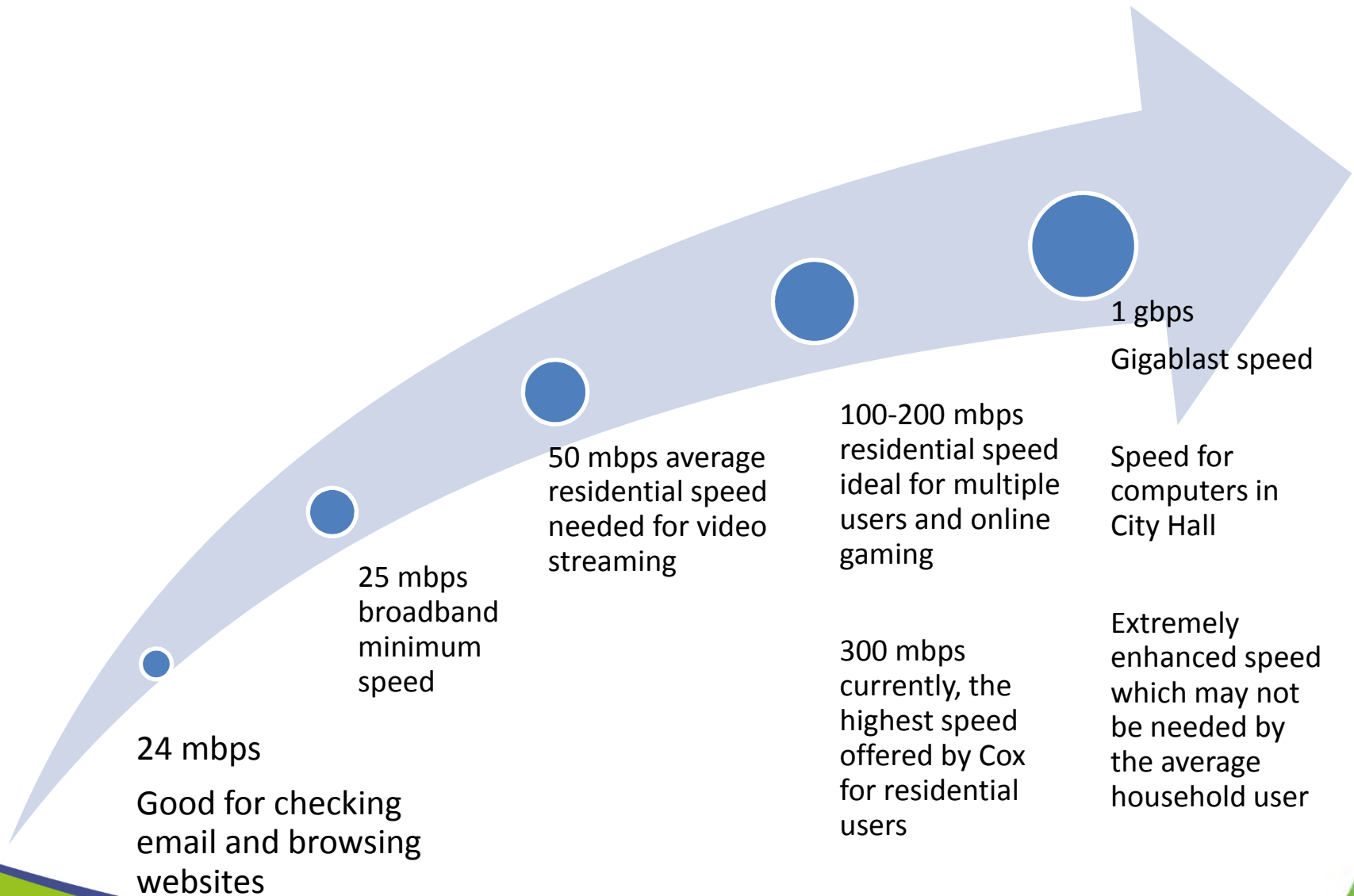
- **Building a Connected City**
 - ✓ Expanding broadband (internet) accessibility and capability
 - ✓ Increasing access to public Wi-Fi
 - ✓ Supporting Smart City initiatives
- **Leading the Region in Technological Innovation**

Increasing Accessibility

- Access to high speed internet is needed to support complex business processes
- Increased accessibility can be achieved by:
 - ✓ Expanding the existing capacity of municipal broadband
 - ✓ Increasing the number of competing providers
 - ✓ Increasing access to free public Wi-Fi



Determining the Appropriate Speed



What is the City's Role in Providing Broadband Services?

- What the city can do:
 - ✓ Renegotiate Cox Cable franchise agreement for municipal services
 - ✓ Expand fiber infrastructure
 - ✓ Leverage right of way
 - ✓ Employ emerging technology
- What the city cannot do:
 - ✓ Set internet and cable rates for residents and businesses
 - ✓ Override service provider business models

Residential Rates

(Reflects stand alone rates, does not include taxes, fees, or bundle rates)

Provider	Broadband rate per month	Non-broadband rate per month
Cox	\$55 for 50 mbps \$65 for 150 mbps \$85 for 300 mbps	\$9.95 for 10 mbps Low-income families with child in K-12 \$40 for 15 mbps
Verizon Speeds over 50 mbps are only available through Fios	\$50 for 50 mbps \$70 for 150 mbps \$170 for 300 mbps \$270 for 500 mbps	\$20 for 1 mbps \$30 for 3 - 15 mbps
Cox Gigablast (coming soon)	\$99.95– 1 gbps	Only in new construction areas Watermark Development in Ward's Corner first in the city

Note: Business rates are negotiated on a case by case basis based on specific needs

Taking the Lead in Connectivity

Residents

- Provide free public Wi-Fi at city libraries
- Expand access to free public Wi-Fi
- Pilot neighborhood projects

Businesses

- Expand pool of business providers by leveraging city assets – fiber and right-of-way access
- Expand access to free public Wi-Fi in targeted downtown and business corridors

City Services

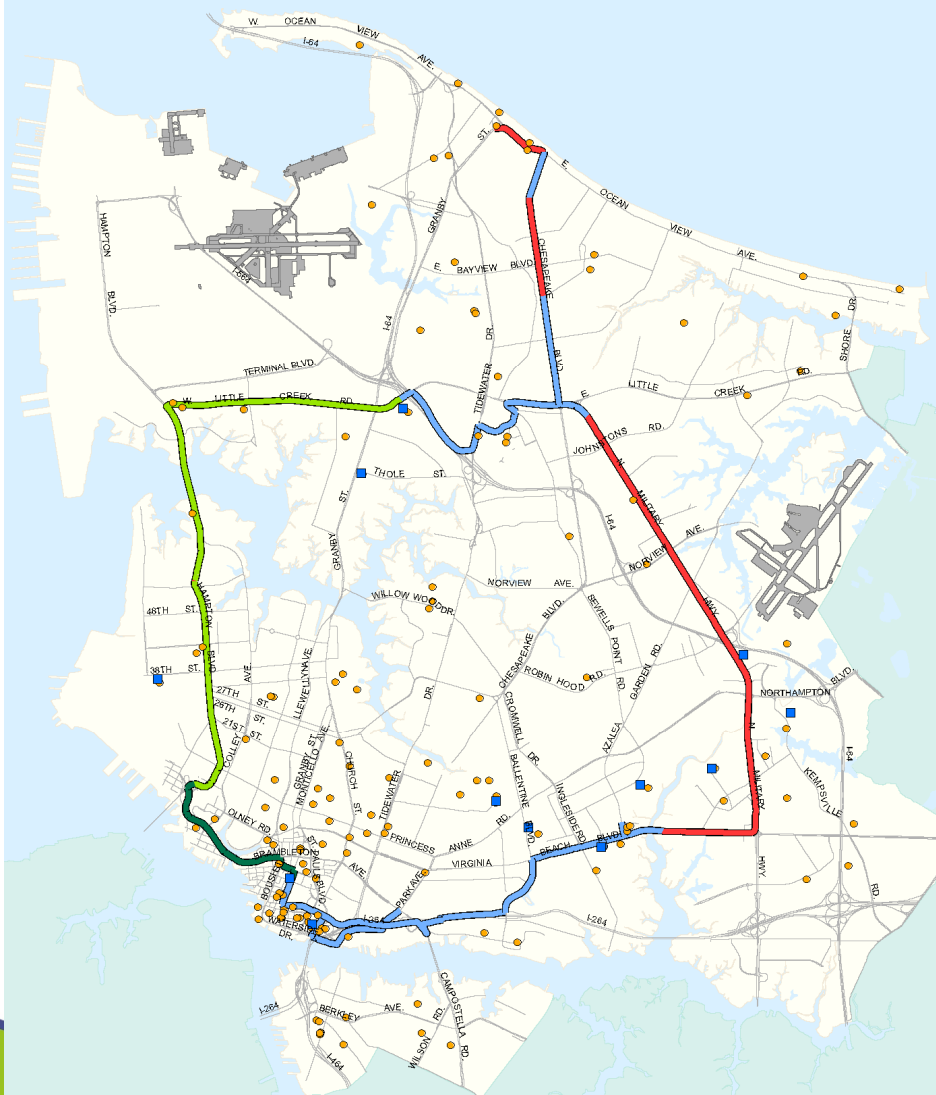
- Renegotiated Cox internet service agreement for higher speed at lower cost
- Expand city-owned fiber network
- Ensure cyber security for expanding broadband access
- Named Google eCity

Public Schools and Higher Education

- Renegotiated Cox internet service agreement for higher speed at lower cost for NPS
- Partner with higher education institutions for connectivity
- Work with NPS to leverage city fiber and lower costs

A work group is being established to further develop synergy with broadband stakeholders

Expanding City Capability



- Current infrastructure installed in 2005
 - Leased and city-owned fiber
 - Strategically placed switches
 - Critical city facilities at broadband speed
- Refreshes and builds out fiber network ring
- Opportunities to connect communities and facilitate partnerships

Increasing Access to Free Public Wi-Fi

Benefits Include:

- Increase traffic to local businesses
- Improve attractiveness to future residents and businesses
- Support Smart City initiatives
- Provide a city branding and advertising platform



Increasing Access – Phased Approach for Free Public Wi-Fi

Phase One – Selected downtown sites, including MacArthur Square and Town Point Park

Public-Private Partnership



Phase Two – Expand Wi-Fi radius around public spaces and target neighborhood pilot programs

Norfolk is a Smart City

Using technology to enhance the quality of life for residents, businesses, and visitors



- Supports data-driven decision-making
- Leverage existing data applications to improve real time responses, examples include:
 - ✓ Online permitting and inspections
 - ✓ Smart parking meters
 - ✓ STORM weather event analysis
 - ✓ TITAN storm surge tracking
- Reinforce cyber security strategies

Leading the Region in Technological Innovation

- ✓ Enhanced and scalable city fiber ring
- ✓ Expanded access to public Wi-Fi
 - One of the first cities in the region with free Wi-Fi in public venues
- ✓ Named 2015 Google eCity
- ✓ Hosting a Smart City symposium in conjunction with Microsoft



Moving Forward



Cost

- Build out city-owned infrastructure
- Renegotiate Cox franchise agreement
- Continue to attract new providers



Access

- Develop long-term connectivity strategies via broadband work group
- Explore regional partnerships
- Leverage wireless internet technology

Questions

Appendix

Appendix - Terms to Know

- **Broadband** – allows internet access to consumers using one of several high-speed transmission technologies. Defined by FCC as download speed of 25Mbps
- **Data** – signals sent across fiber, cable, or telephone lines, which delivers end-users with internet, television, and telephone connection
- **Fiber** – high-speed means of transmitting data from a service provider to an end user, such as city facilities and businesses (underground or aerial)
- **High Speed Internet** – interchangeable with “Broadband”
- **Institutional Network (iNet)** – An advanced fiber-based communications network that connects common stakeholders and includes video, data and voice
- **Wi-Fi** – connects devices to the internet through short-range wireless transmitters

Appendix - Understanding the Need



Broadband speed measured in megabits per second (Mbps)
Minimum 25 mbps



Wi-Fi connects over the air, providing an easy way for homes to access internet without cables



Megabytes (Mb) = memory capacity and file size
8 bits = 1 byte, if download speed is 8 megabits per second (8 Mb), then that's actually shifting 1 megabyte per second (1 Mb)



Download speed for residential ranges from 8 Mb to over 100+ Mb
Expect 120 Mb – 200 Mb to become norm in the next few years



Upload speed is important for exchanging files with a remote network,
or for a lot of online games
Generally much slower than download speed